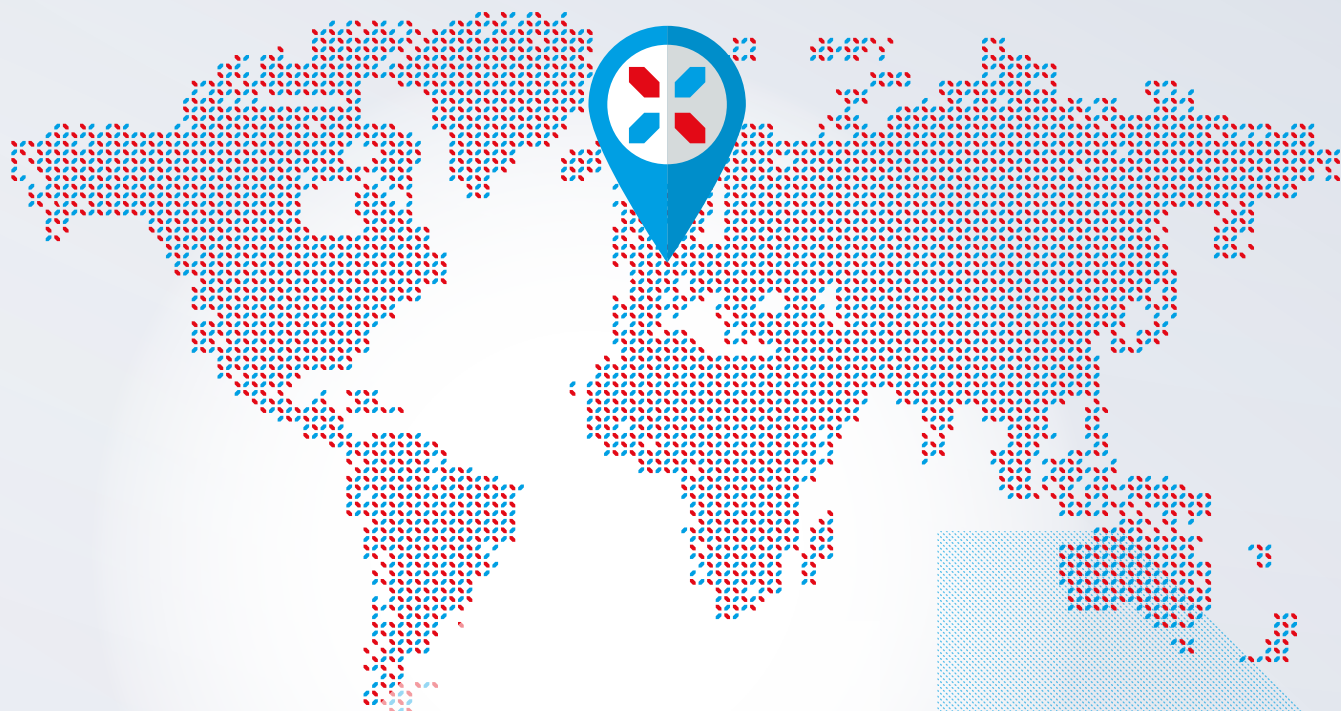


INTERNATIONAL AFFAIRS



YOUR PARTNER TO GO INTERNATIONAL

The promotion of the Luxembourg economy and international prospection is led by Luxembourg's Trade and Investment Board which falls under the Honorary Chairmanship of HRH the Hereditary Grand Duke and is chaired by the Minister of the Economy.

In practice, all the promotion and prospection activities are organised mainly by the Ministry of the Economy, the Ministry of Finance, the Ministry of Foreign Affairs, the Chamber of Commerce and Luxinnovation, Luxembourg's national innovation agency. **The Chamber of Commerce and Luxinnovation work alongside the Ministry of the Economy to foster innovation, fuel international growth and attract foreign direct investment.** Their coordinated work is presented under a single web platform: www.tradeandinvest.lu.

Within this set-up, the Chamber of Commerce promotes the internationalisation of Luxembourg companies, the quality of the goods exported and the various services of Luxembourg origin while the Ministry of the Economy's focus is to promote Luxembourg as a prime business location for foreign companies with the help of Luxinnovation. Luxembourg's national innovation agency is mostly in charge of a proactive targeting, sectoral prospection, as well as of business development and market studies.

**CHAMBER
OF COMMERCE
LUXEMBOURG**
POWERING BUSINESS
www.cc.lu

**LUXEMBOURG
TRADE & INVEST**
www.tradeandinvest.lu



THE INTERNATIONAL AFFAIRS AT YOUR SERVICE FOR YOUR INTERNATIONALISATION ACTIVITIES

The Chamber of Commerce, through its International Affairs, actively supports Luxembourg companies expanding into foreign markets. It is one of its core missions.

In order to do so, a wide range of activities and services are provided so that interested Luxembourg companies, from every sector and of any size, can find complete and tailor-made guidance to develop and grow their business internationally.

The International Affairs are set up to serve clients in two ways :

The **'Markets' team** has a geographical approach with local market experts offering a wide range of networking opportunities to develop business in foreign countries. Each geographical area is represented by an expert that Luxembourg companies can contact directly.

Given the importance of Germany, France and Belgium for Luxembourg foreign trade, those three countries are covered individually by one fully dedicated trade attaché who is based in the respective market.

The **'Markets' team** works in close collaboration with the network of **Luxembourg Trade & Investment Offices (LTIOs)**. This network is coordinated by the Luxembourg Ministry of the Economy. The LTIOs promote business opportunities in Luxembourg to their respective geographic regions and support Luxembourg companies that want to develop their activities in the geographic region where they are based.

The **'EU Services & Cooperations' team** supports collaboration with European and international networks and translates the priorities of the EU Commission into concrete actions to help Luxembourg companies grow internationally. The participation in cross border projects and activities supports company managers to explore business opportunities in the neighbouring regions and markets (Greater Region, EUREGIO, Benelux ...).

It also hosts the Enterprise Europe Network-Luxembourg, a European business support network that was set up by the European Commission in 2008, with some 600 members represented in every region of the EU and in more than 60 countries in order to offer Luxembourg SMEs, via a very large and diversified portfolio of specialised European business services, to internationalise their business and to enhance their innovation capacity.

Both **'Markets'** and **'EU Services & Cooperations'** teams are supported by the **'Communication & Market Intelligence'** which complements the International Affairs.



CARLO THELEN

CEO / Director General



CINDY TEREBA

International Affairs
Director
+352 42 39 39-310
international@cc.lu

TEAM MARKETS



SABRINA AKSIL

**MAGHREB /
ASIA (South / South-East)**
Senior International
Affairs Advisor
+352 42 39 39-374
maghreb@cc.lu
asia@cc.lu



LAURA AMBROGIO

Assistant
+352 42 39 39-316
international@cc.lu



THOMAS BERTRAND

**SUB-SAHARAN AFRICA /
LATIN AMERICA /
EUROPE (South-West)**
International Affairs Advisor
+352 42 39 39-337
africa@cc.lu
latinamerica@cc.lu
europa@cc.lu



VANESSA KIRSCH

Assistant
+352 42 39 39-531
international@cc.lu



STEVEN KOENER

**RUSSIA / CIS /
EUROPE (North / East / Central)**
International Affairs Advisor
+352 42 39 39-379
russia@cc.lu
cis@cc.lu
europa@cc.lu



DIANA RUTLEDGE

**NORTH AMERICA /
OCEANIA / UK / IRELAND**
Senior International
Affairs Advisor
+352 42 39 39-338
northamerica@cc.lu
oceania@cc.lu
europa@cc.lu



NA SHI

**CHINA / ASIA (East) /
BRAZIL**
Senior International
Affairs Advisor
+352 42 39 39-364
china@cc.lu
asia@cc.lu
latinamerica@cc.lu



EDITH STEIN

**MIDDLE EAST /
EUROPE (South-East)**
Senior International
Affairs Advisor
+352 42 39 39-482
middleeast@cc.lu
europa@cc.lu



TEAM ABROAD



JULIE JACOBS

GERMANY

Trade Attaché
+49 30 263957 26
julie.jacobs@mae.etat.lu



CLAUDINE OTTO

BELGIUM

Trade Attaché
+32 2 737 56 39
claudine.otto@mae.etat.lu



LAURENCE SDIKA

FRANCE

Trade Attaché
+33 1 45 55 13 37
laurence.sdika@mae.etat.lu



DANIEL SAHR

EXPO 2020 DUBAI

Director Luxembourg Pavilion
+352 621 235 828
daniel.sahr@eco.etat.lu



COMMUNICATION & MARKET INTELLIGENCE



VIOLAINE MATHURIN

International Affairs
Communication & Market
Intelligence Coordinator
+352 42 39 39-481
violaine.mathurin@cc.lu



ANNE-CATHERINE FOHL

International Affairs
Management Advisor
+352 42 39 39-302
anne-catherine.fohl@cc.lu



TEAM EU SERVICES & COOPERATIONS



SABRINA SAGRAMOLA

International Affairs
Manager

**National Coordinator, Enterprise
Europe Network-Luxembourg**

+352 42 39 39-333

eu-sc@cc.lu
een@cc.lu



NIELS DICKENS

International Affairs
Coordinator

**Deputy National Coordinator,
Enterprise
Europe Network-Luxembourg**

+352 42 39 39-371

eu-sc@cc.lu
een@cc.lu



ANNELORE DOMINGOS

International Affairs Officer

**Project Officer, Enterprise Europe
Network-Luxembourg**

+352 42 39 39-378

eu-sc@cc.lu
een@cc.lu



ALEXANDRA JORDAO

Assistant

+352 42 39 39-485

eu-sc@cc.lu
een@cc.lu



LUCA MANCUSO

Event Assistant

+352 42 39 39-532

eu-sc@cc.lu
een@cc.lu



AMRITA SINGH

International Affairs Advisor

**Project Manager, Enterprise
Europe Network-Luxembourg**

+352 42 39 39-377

eu-sc@cc.lu
b2fair@cc.lu



Business Support on Your Doorstep



LUXEMBOURG TRADE OFFICES ABROAD

COORDINATED BY THE MINISTRY OF THE ECONOMY



SABRINA AMIAR

ABU DHABI

Trade Officer

+971 2 4912 446

sabrina.amiar@mae.etat.lu



BENJAMIN BOSCH

NEW YORK

Trade Officer

+1 212 888 6664

benjamin.bosch@mae.etat.lu



KARINE GAO

SHANGHAI

Trade Officer

+86 21 63 39 04 00

gao.jieqiong@mae.etat.lu



ELAINE GUILLON

SAN FRANCISCO

Trade Officer

+1 415 788 0816

elaine.guillon@mae.etat.lu



Yael IDAN

TEL AVIV

Trade Officer

+97 23 62 25 444

yael.idan@gnv-group.com



HITOMI ISHIGURO

TOKYO

Trade Officer

+81 3 3265 9621

hitomi.ishiguro@mae.etat.lu



ARUM KIM

SEOUL

Trade Officer

+82 27 77 25 52

arum.kim@luxembourg.or.kr



SOPHIE LIAO

TAIPEI

Trade Officer

+886 2 2757 6007

sophie.liao@luxtrade.org.tw

- Visit us on : www.tradeandinvest.lu, www.cc.lu and www.een.lu
- Follow us on social media @LuxTradeInvest Luxembourg Trade & Invest Luxembourg Trade & Invest
- Subscribe to the newsletter of the Luxembourg Chamber of Commerce (www.cc.lu) and to the international newsletter Crossroads (www.tradeandinvest.lu)

If you want to receive regular updates on the activities of the International Affairs of the Chamber of Commerce, please register by e-mail: international@cc.lu in order to be added to the mailing list.